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**NORTHWEST FLORIDA STATE COLLEGE
FOUNDATION, INC.**

**A COMPONENT UNIT OF
NORTHWEST FLORIDA STATE COLLEGE**

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2024 AND 2023

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
FINANCIAL STATEMENTS
YEARS ENDED JUNE 30, 2024 AND 2023**

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Northwest Florida State College Foundation, Inc.
Niceville, Florida

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of (the "Foundation"), a direct support organization and component unit of the Northwest Florida State College as of and for the years ended June 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Foundation as of June 30, 2024 and 2023, and the respective changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for 12 months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 11 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

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Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 28, 2023, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Bradenton, Florida
November xxxx, 2024

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024
(Unaudited)**

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INTRODUCTION

The following discussion and analysis provides an overview of the financial position and activities of the Northwest Florida State College Foundation, Inc. (the "Foundation") for the fiscal year ended June 30, 2024, with comparative information for fiscal years ending 2023 and 2022, and should be read in conjunction with the financial statements and notes thereto. This report includes financial statements presented and prepared with the accounting principles and reporting guidelines established by the Governmental Accounting Standards Board (GASB) as this is the presentation used in the Northwest Florida State College (the "College") Annual Financial Report. Foundation management has prepared the financial statements and related note disclosures along with the discussion and analysis. The responsibility for the completeness and fairness of this information rests with Foundation management.

The Foundation is a Florida not-for-profit corporation formed in 1988 to encourage, solicit, receive and administer gifts and bequests of property and funds to support the College and advance its mission and objectives. The Foundation is a direct support organization of the College.

FINANCIAL HIGHLIGHTS

The Foundation's financial position remained strong on June 30, 2024, with total assets of \$69,155,754 and liabilities of \$6,120, resulting in a net position of \$69,149,634 at June 30, 2024. Net position increased from July 1, 2023, to June 30, 2024 by 12.78%.

The Foundation's investments increased 12.03% from July 1, 2023, to June 30, 2024, after a reported increase of 7.14% from July 1, 2022 to June 30, 2023. The increase and subsequent increase were principally due to financial market conditions. The Foundation maintains an investment policy that is well diversified and moderately invested, targeting 55% equity and 30% fixed income, with the remainder in alternative investments and cash.

USING THIS ANNUAL REPORT

The financial statements consist of three basic financial statements: (1) the statement of net position; (2) the statement of revenues, expenses and changes in net position; and (3) the statement of cash flows. These financial statements are prepared in accordance with GASB accounting principles and guidelines, which establish standards for external financial reporting for public colleges, universities and other governmental entities. The Foundation is required to prepare its annual report in accordance with GASB due to its formation under Florida Statute 1004.70 and the component unit relationship with the College. These statements present a long-term view of the Foundation's finances.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024
(Unaudited)

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THE STATEMENT OF NET POSITION

The statement of net position presents the financial position of the Foundation at the end of the fiscal year and includes all assets and liabilities of the Foundation. The difference between total assets and total liabilities – net position – is an indicator of the current financial condition of the Foundation. The change in net position is an indicator of whether the overall financial condition has improved or worsened during the year. Assets and liabilities are generally measured using current values. One notable exception is capital assets, which are stated at historical costs less an allowance for depreciation.

A summarized comparison of the Foundation's assets, liabilities and net position on June 30, 2024, June 30, 2023, and June 30, 2022 is presented in the following table:

NET ASSETS

(In Thousands)

	Foundation		
	June 2024	Jun 2023	June 2022
Assets			
Current Assets	\$ 28,959	\$ 21,155	\$ 18,062
Capital Assets, Net	13	13	13
Other Non-current Assets	40,184	40,192	39,422
Total Assets	\$ 69,156	\$ 61,360	\$ 57,497
Liabilities			
Current Liabilities	\$ 6	\$ 46	\$ 141
Total Liabilities	\$ 6	\$ 46	\$ 141
Net Position			
Invested in Capital Assets	\$ 13	\$ 13	\$ 13
Restricted	67,518	59,562	55,826
Unrestricted	1,619	1,739	1,517
Total Net Position	69,150	61,314	57,356
Total Liabilities and Net Position	\$ 69,156	\$ 61,360	\$ 57,497

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024
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Current assets primarily consist of cash, cash equivalents, accounts receivables and investments. Non-current assets consist of net capital assets and endowment investments. A review of the Foundation's statement of net position at June 30, 2024 and June 30, 2023 shows that the Foundation total liabilities and net position increased by 12.71% from year to year.

CAPITAL ASSETS AND DEBT ADMINISTRATION

CAPITAL ASSETS

The Foundation capitalizes assets with a value of \$5,000 and greater for financial reporting purposes. As of June 30, 2024, there was \$13 thousand invested in capital assets net of accumulated depreciation. Capital assets of the Foundation at June 30, 2024, June 30, 2023, and June 30, 2022 are presented in the following table:

CAPITAL ASSETS
(In Thousands)

Capital Assets	June 2024	Foundation June 2023	June 2022
Non-depreciable Capital Assets:			
Land	\$ 13	\$ 13	\$ 13
Total Non-depreciable Capital Assets	13	13	13
Depreciable Capital Assets:			
Apartment Buildings	\$ -	\$ -	\$ -
Total Depreciable Capital Assets, Net of Depreciation	-	-	-
Capital Assets, Net of Depreciation	\$ 13	\$ 13	\$ 13

DEBT

All capital improvements are through internal financing and therefore the Foundation does not carry any long-term debt.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024
(Unaudited)

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THE STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

The statement of revenues, expenses and changes in net position presents the Foundation's results of operations. In accordance with GASB reporting principles, revenues and expenses are classified as either operating or non-operating. A summary of the Foundation's revenues, expenses, and changes in net position for the fiscal years ended June 30, 2024, June 30, 2023, and June 30, 2022, is presented in the following table:

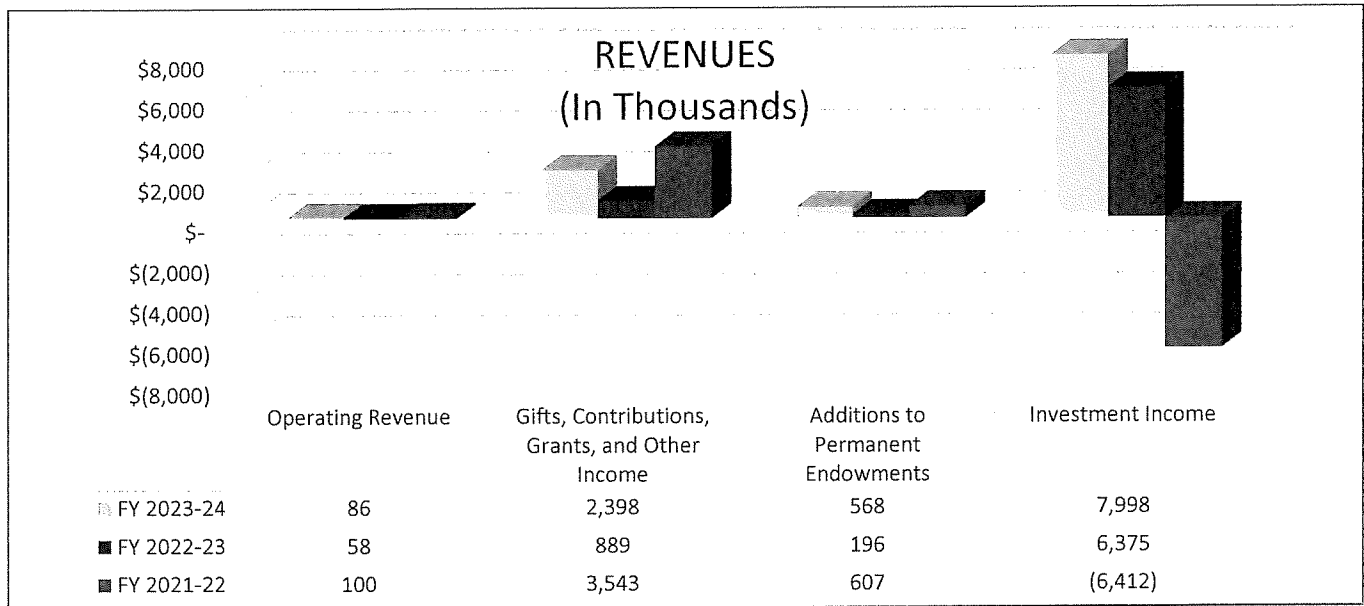
REVENUES, EXPENSES AND CHANGES IN NET POSITION
(In Thousands)

	Foundation		
	June 2024	June 2023	June 2022
Operating Revenues			
Rental income	\$ -	\$ -	\$ 46
Membership revenue	86	58	54
Total Operating Revenues	86	58	100
Less Operating Expenses	3,214	3,561	5,923
Operating Loss	(3,128)	(3,503)	(5,823)
Nonoperating Revenues			
Gifts and grants	529	799	668
Pledge income	21	24	24
Investment income	1,541	1,417	1,380
Realized gain (loss) on investments	2,316	1,817	3,544
Unrealized gain (loss) on investments	4,144	(3,141)	(11,336)
Gain (loss) on sale of property	-	-	2,688
Miscellaneous income	1,845	65	163
Nonoperating Revenues	10,396	7,265	(2,869)
Gain (Loss) Before Additions to Permanent Endowments	7,268	3,762	(8,692)
Additions to Permanent Endowments	568	196	607
Increase (Decrease) in Net Assets	7,836	3,958	(8,085)
Net Position, Beginning of Year	61,314	57,356	65,441
Net Position, End of Year	\$ 69,150	\$ 61,314	\$ 57,356
Increase (Decrease) in Net Assets	12.78%	6.90%	(12.35)%

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024
(Unaudited)**

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The following is a graphical presentation of Foundation revenues for fiscal year ended June 30, 2024, as compared to fiscal years ended June 30, 2023, and June 30, 2022:

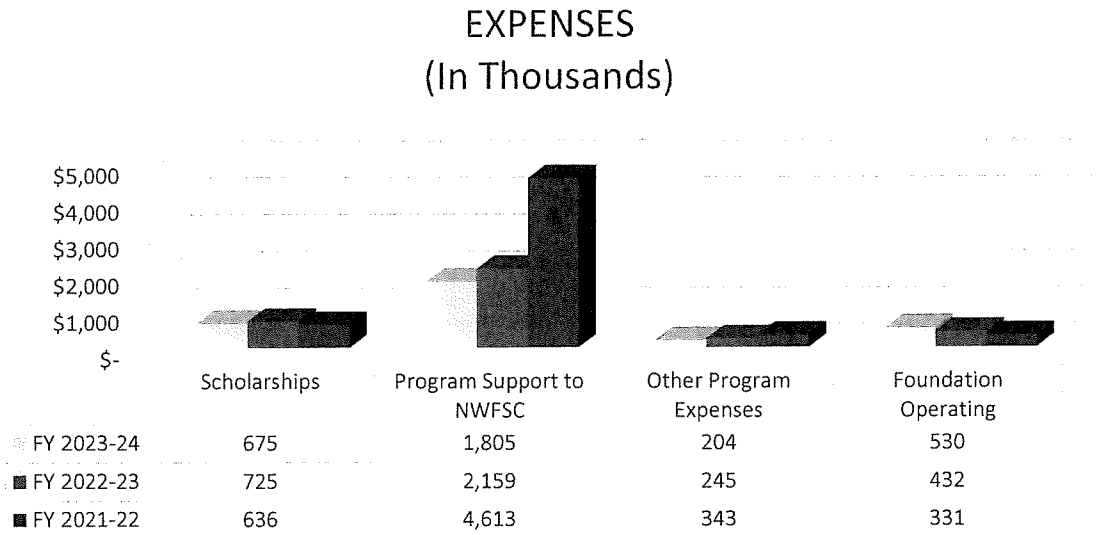


Operating revenue increased in fiscal year 2024 as compared to the prior fiscal year reported. The Total gifts, contributions, grants and other income increased by \$1,505,000 in fiscal year 2024. Additions to permanent endowments increased by \$372,000 from the prior year. Investment income increased by \$1.6 million from 2023 to 2024. This is attributed to market growth in 2024 as compared to the tremendous market declines experienced in 2022.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
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In addition to presenting expenses by natural classification, as shown on the statement of revenues, expenses and changes in net position, it is also informative to review operating expenses by functional activity. A comparative summary of Foundation expenses by functional classification for fiscal years 2024, 2023, and 2022 are shown in the following table:



Overall expenses decreased \$347,000 from 2024 to 2023. The scholarship expenses paid to the College decreased by \$50 thousand from fiscal year 2024 to 2023. Both types of expense allocations, program support and scholarships, are funded mainly by endowment earnings in accordance with the Foundation's spending policy – awards of up to 4%, calculated by using the average of the prior three year-end balances for each endowment when earnings are available.

Other program expenses, not transferred to the College but expended through the Foundation for program initiatives, decreased \$41,000.

Foundation operating expenses increased \$98,000 from 2023 to 2024. This increase is comprised of internal support staffing expense increases in fiscal year 2024 and a full year of consulting fees in fiscal year 2024.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024
(Unaudited)

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THE STATEMENT OF CASH FLOWS

The statement of cash flows provides additional information about the Foundation's financial results by reporting the major sources and uses of cash. Its primary purpose is to provide relevant information about the cash receipts and cash payments of an entity during a period. The statement of cash flows also helps users assess:

- An entity's ability to generate future net cash flows.
- Its ability to meet its obligations as they come due.
- Its need for external financing.

A comparative summary of the statement of cash flows for the Foundation for the fiscal years ended June 30, 2024, June 30, 2023, and June 30, 2022 is shown in the following table:

CASH FLOWS
(In Thousands)

	Foundation		
	June 2024	June 2023	June 2022
Cash Provided (Used) by:			
Operating activities	\$ (3,166)	\$ (3,592)	\$ (5,684)
Noncapital and capital financing activities	3,003	1,156	7,915
Investing activities	684	2,322	(1,975)
Net Decrease in Cash and Cash Equivalents	521	(114)	256
Cash and Cash Equivalents, Beginning of the Year	445	560	304
Cash and Cash Equivalents, End of Year	\$ 966	\$ 445	\$ 560

The Foundation's liquidity remained stable during the reporting year. For the purpose of cash flows, the Foundation considers cash equivalents to include time deposits, certificates of deposit and all highly liquid debt instruments with original maturities of three months or less. The following discussion presents an overview of cash flows:

During the fiscal year ended June 30, 2024, cash and cash equivalents increased \$521,000. The Foundation has adequate funds on hand to pay invoices upon demand and approval.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024
(Unaudited)

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ECONOMIC FACTORS THAT WILL AFFECT THE FUTURE

The economic position of the Northwest Florida State College Foundation is closely tied to Okaloosa and Walton Counties and the State of Florida.

Investment income plays a key role in generating revenues for the Foundation. Also tied to investment earnings is the ability to provide scholarships and program support to Northwest Florida State College through various endowments. Foundation investment accounts remain well-diversified and moderately invested, targeting 55% equity and 30% fixed income, with the remainder in alternative investments and cash.

The Foundation's Board of Directors and management carefully monitor the status of all endowed funds, particularly those underwater funds in which the total fund balance is less than the corpus, or principal. Foundation policy states that endowments with a fair market value below corpus will receive no spending allocation. This deficit can only be overcome through positive investment earnings. From fiscal year 2016 to 2021, the number of underwater funds dropped from 15 to zero. From fiscal year 2021 to 2022, there were 18 underwater funds which was due to negative market conditions. The number of underwater funds dropped from 18 to 10 from fiscal year 2022 to 2023. As of June 30, 2024, the Foundation held 340 endowed funds in which the number of underwater funds dropped from 10 to zero. This reduction in underwater funds can be attributed to favorable market conditions generated by positive investment earnings.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Foundation's finances for all those with an interest in the Foundation's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Foundation.

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
STATEMENTS OF NET POSITION**

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June 30,

	2024	2023
ASSETS		
Current assets		
Cash and cash equivalents	\$ 965,660	\$ 445,149
Due from college	1,013	2,334
Investments, unrestricted	657	657
Prepaid expenses and other current assets	3,034	2,962
Total current assets	970,364	451,102
Restricted current assets		
Pledge receivable	22,524	55,342
Investments, nonendowed	27,965,636	20,648,098
Total restricted current assets	27,988,160	20,703,440
Noncurrent assets		
Pledge receivable, long-term	9,430	16,861
Endowment investments	40,174,970	40,175,356
Nondepreciable capital assets	12,830	12,830
Total noncurrent assets	40,197,230	40,205,047
TOTAL ASSETS	\$ 69,155,754	\$ 61,359,589
LIABILITIES AND NET POSITION		
Current liabilities		
Accounts payable	\$ 5,370	\$ 1,945
Due to college	750	43,849
Total current liabilities	6,120	45,794
TOTAL LIABILITIES	6,120	45,794
NET POSITION		
Investment in capital assets	12,830	12,830
Restricted, nonexpendable, endowment	39,092,356	38,524,737
Restricted, other	28,425,878	21,037,346
Unrestricted	1,618,570	1,738,882
Total net position	69,149,634	61,313,795
TOTAL LIABILITIES AND NET POSITION	\$ 69,155,754	\$ 61,359,589

The accompanying notes are an integral part of these financial statements.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

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Year Ended June 30,

	2024	2023
Operating revenues		
Membership revenue	\$ 86,450	\$ 58,156
Total operating revenues	86,450	58,156
Operating expenses		
Scholarships and waivers	674,608	724,621
Other services and expenses	693,797	639,329
Support to college	1,804,757	2,159,333
Materials and supplies	40,922	37,514
Total operating expenses	3,214,084	3,560,797
Operating loss	(3,127,634)	(3,502,641)
Nonoperating revenues		
Gifts and grants	549,707	823,044
Investment income	1,541,193	1,416,654
Proceeds from sale of broadband licenses	1,750,000	-
Other income	94,856	66,193
Realized gain on investments	2,315,743	1,817,046
Net unrealized gain on investments	4,144,355	3,141,246
Total nonoperating revenues	10,395,854	7,264,183
Gain before additions to permanent endowments	7,268,220	3,761,542
Additions to permanent endowments	567,619	196,037
Increase in net position	7,835,839	3,957,579
Net position, beginning of the year	61,313,795	57,356,216
Net position, end of the year	\$ 69,149,634	\$ 61,313,795

The accompanying notes are an integral part of these financial statements.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
STATEMENTS OF CASH FLOWS

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Year Ended June 30,

	2024	2023
Cash flows from operating activities		
Receipts from other sources	\$ 86,450	\$ 64,656
Payments to the College for scholarships	(674,608)	(724,621)
Payments to the College as gifts and contributions	(1,846,535)	(2,250,008)
Payments to suppliers and others	(731,366)	(682,953)
Net cash used in operating activities	(3,166,059)	(3,592,926)
Cash flows from noncapital financing activities		
Gifts and grants received for other than capital or endowment purposes	589,956	893,625
Private gifts for endowment purposes	567,619	196,037
Proceeds from sale of broadband licenses	1,750,000	-
Other	94,856	66,193
Net cash provided by noncapital financing activities	3,002,431	1,155,855
Cash flows from investing activities		
Purchase of investments	(8,600,826)	(7,826,659)
Proceeds from sales and maturities of investments	7,743,772	8,732,208
Investment income	1,541,193	1,416,654
Net cash provided by investing activities	684,139	2,322,203
Net increase (decrease) in cash and cash equivalents	520,511	(114,868)
Cash at beginning of year	445,149	560,017
Cash at end of year	\$ 965,660	\$ 445,149
Reconciliation of operating loss to net cash used in operating activities		
Operating loss	\$ (3,127,634)	\$ (3,502,641)
Adjustments to reconcile operating loss to net cash used in operating activities		
Changes in assets and liabilities		
Prepaid insurance	(72)	139
Accounts receivable and due from other funds	1,321	4,166
Accounts payable and due to college	(39,674)	(94,590)
Net cash used in operating activities	\$ (3,166,059)	\$ (3,592,926)
Noncash investing activities		
Net unrealized gain on investments	\$ 4,144,355	\$ 3,141,246

The accompanying notes are an integral part of these financial statements.

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS

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NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity: The governing body of the Northwest Florida State College Foundation, Inc. (the "Foundation") is a 28-member Board of Directors that constitutes a corporation. The Board of Directors is directly responsible for the day-to-day operations and control of the Foundation within the framework of applicable state law and State Board of Education rules. The Foundation is a component unit and direct support organization of Northwest Florida State College (the "College") as defined in Section 1004.70, Florida Statutes. The Foundation is legally separate from the College but is financially accountable to the College. The Foundation receives, holds, invests, and administers property and makes expenditures to or for the benefit of the College.

Basis of Presentation: The Foundation's accounting policies conform to accounting principles generally accepted in the United States of America applicable to colleges and universities as prescribed by the Governmental Accounting Standards Board (GASB).

Basis of Accounting: The accounting and financial reporting treatment is determined by the applicable measurement focus and basis of accounting. Measurement focus indicates the type of resources being measured such as current financial resources or economic resources. The basis of accounting indicates the timing of transactions or events for recognition in the financial statements.

The Foundation's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place. Revenues, expenses, gains, losses, assets, and liabilities resulting from nonexchange activities are generally recognized when all applicable eligibility requirements, including time requirements, are met.

The statement of net position is presented in a classified format to distinguish between current and noncurrent assets and liabilities. When both restricted and unrestricted resources are available to fund certain programs, it is the Foundation's policy to first apply the restricted resources to such programs followed by the use of the unrestricted resources.

The Foundation's principal operating activity is College program support and student scholarships. Operating revenues include rental income and expenses and all fiscal transactions related to College support, Foundation management, fund raising, and depreciation of capital assets. Nonoperating revenues include state appropriations, grants, individual gifts, investment income, and capital funding.

Cash and Cash Equivalents: The amount reported as cash and cash equivalents consists of cash on hand and cash in demand accounts. Cash placed in money market accounts with Merrill Lynch are reported as investments. Cash deposits of the Foundation are held by banks qualified as public depositories under Florida Statute, Chapter 280. Therefore, all such deposits are covered by the FDIC limit of \$250,000 or were fully collateralized with securities held by the Foundation's financial institution.

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS**

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(CONTINUED)

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounts Receivable: The Foundation records accounts receivable at their net realizable value. An allowance for doubtful accounts is established based on specific assessment of all amounts that remain unpaid following normal payment periods. All amounts deemed to be uncollectible are charged against the allowance for doubtful accounts in the period the determination is made. The allowance for doubtful accounts was \$- and \$25,500 for the years ended June 30, 2024 and 2023, respectively.

Investments: Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of net position. Realized and unrealized gains and losses are included in the statement of revenues, expenses and changes in net position. Investment income includes interest and dividend income and is included in the statement of revenues, expenses and changes in net position separate from gains and losses.

Capital Assets: The Foundation's capital assets consist of land, buildings, furniture, and equipment and are stated at historical cost or estimated fair value if donated or acquired at nominal cost. The Foundation has a capitalization threshold of \$5,000 for capital assets. Depreciation is computed on the straight-line basis over the following estimated useful lives:

Buildings	38 Years
Building improvements and equipment	7 Years

Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual amounts could differ from the estimates.

NOTE 2. CASH AND INVESTMENTS

Cash and investments held by the Foundation consisted of the following classifications at June 30:

	2024	2023
Cash and cash equivalents		
Unrestricted	\$ 965,660	\$ 445,149

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS

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NOTE 2. CASH AND INVESTMENTS (CONTINUED)

Investments held by the Foundation are reported at fair value and were as follows at June 30 2024:

Investment Type	Fair Value	Investment Maturity in Years			
		Less than 1	1 - 5	6 - 10	More than 10
Cash and cash equivalents	\$ 1,203,346	\$ 1,203,346	\$ -	\$ -	\$ -
Raider Village Investment	1,580,778	-	-	1,580,778	-
Life insurance/annuities	1,844,653	1,844,653	-	-	-
United States Government securities					
United States Government	3,683,488	1,246,732	2,407,995	-	28,761
Total United States Government securities	3,683,488	1,246,732	2,407,995	-	28,761
Corporate bonds	10,169,273	1,477,993	5,510,015	2,972,597	208,668
Alternative investments	5,875,021	5,875,021	-	-	-
Corporate stocks	36,083,115	N/A	-	-	-
Equities and mutual funds	7,701,589	N/A	-	-	-
Total investments	\$ 68,141,263	\$ 11,647,745	\$ 7,918,010	\$ 4,553,375	\$ 237,429

Investments held by the Foundation are reported at fair value and were as follows at June 30 2023:

Investment Type	Fair Value	Investment Maturity in Years			
		Less than 1	1 - 5	6 - 10	More than 10
Cash and cash equivalents	\$ 2,065,173	\$ 2,065,173	\$ -	\$ -	\$ -
Life insurance/annuities	1,824,090	1,824,090	-	-	-
United States Government securities					
United States Government	3,537,374	382,288	3,026,887	95,713	32,486
Total United States Government securities	3,537,374	382,288	3,026,887	95,713	32,486
Corporate bonds	9,166,954	790,122	5,094,814	3,282,018	-
Alternative investments	5,620,078	5,620,078	-	-	-
Corporate stocks	32,142,744	N/A	-	-	-
Equities and mutual funds	6,467,698	N/A	-	-	-
Total investments	\$ 60,824,111	\$ 10,681,751	\$ 8,121,701	\$ 3,377,731	\$ 32,486

Investments are managed in accordance with an investment policy. The investment policy sets target allocations of investments of 25% to 45% for fixed income, 45% to 65% for equities, 5% to 15% for alternative investments and 2% to 8% for cash and cash equivalents, in order to reduce risk by investing in a diversified portfolio of financial assets, primarily stock funds, bonds or bond funds, and cash equivalents.

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS**

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NOTE 2. CASH AND INVESTMENTS (CONTINUED)

Interest Rate Risk: Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The investment policy for the Foundation states at least 50% of the short-term funds shall be invested in instruments having maturities no greater than two years. No more than 25% may be invested in instruments that have maturities greater than two years and less than five years and no more than 25% may be invested in instruments that have maturities greater than five years. The short-term funds are required to be invested in any of the following: obligations of the U.S. Government or agencies, obligations of agencies with implied federal sponsorship and guarantees, certificates of deposit, deposits that are insured by the FDIC, repurchase agreements, money market accounts, or government security mutual funds. The investments meet the Foundation's investment policy restrictions.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Common stocks should be held in seasoned, quality, well-managed, and highly marketable companies whose prospects appear good for growth of earnings, dividends and appreciation. Fixed income securities should be of the four highest bond ratings or the two highest commercial paper ratings. Corporate bonds held by the Foundation were rated as follows at June 30:

	2024	2023	Rating
Corporate bonds	\$ 4,866,500	\$ 4,294,607	AAA to A- BBB+ to BBB-
Corporate bonds	5,302,773	4,872,347	
Total corporate bonds	\$ 10,169,273	\$ 9,166,954	

Concentration of Credit Risk: Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. The Foundation's investment policy requires that investments are to be diversified to the extent that no more than 4% of the funds may be invested in any one security, no more than 30% in any one industry and the Foundation should not control more than 10% of the debt or stock in any one company. These restrictions do not apply to obligations of the federal government. As of June 30, 2024, the Foundation does not have a concentration of credit risk.

Custodial Credit Risk: The Foundation will address investment custodial credit risk by permitting brokers that obtained investments for the Foundation to hold them only to the extent there is Securities Investor Protection Corporation (SIPC) and excess SIPC coverage available. Securities purchased that exceed available SIPC coverages shall be transferred to the Foundation's custodian.

Foreign Currency Risk: Foreign currency risk is the risk that the changes in exchange rates will adversely affect the fair value of an investment or a deposit. The Foundation's investment policy permits the hedging of non U.S. dollar investments as long as the methods used to do such do not place the investments in a leveraged position, use investment securities purchased or a margin or result in open-hedge positions.

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS**

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NOTE 2. CASH AND INVESTMENTS (CONTINUED)

Fair Value Measurements: The Foundation categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

The Foundation has the following recurring fair value measurements as of June 30, 2024:

<u>Investment Type</u>	Fair Value Hierarchy				
U.S. Government and Federally	Fair Value	Level 1	Level 2	Level 3	Total
Guaranteed Bonds:					
Federal National Mortgage Assoc.	\$ 681,038	\$ -	\$ 681,038	\$ -	\$ 681,038
Federal Home Loan Mortgage Corp	-	-	-	-	-
Federal Home Loan Bank	1,774,878	-	1,774,878	-	1,774,878
Federal Home Credit Bank	1,227,572	-	1,227,572	-	1,227,572
Corporate Bonds	10,169,273	-	10,169,273	-	10,169,273
Total U.S. Government and Bonds	13,852,761	-	13,852,761	-	13,852,761
Equity Mutual Funds:					
Alternative Investments	5,875,021	-	-	5,875,021	5,875,021
Equities	35,557,116	35,557,116	-	-	35,557,116
Vanguard	525,999	525,999	-	-	525,999
Ishares Core S&P MID CAP	5,304,253	5,304,253	-	-	5,304,253
Ishares TR Russell 2000	2,088,955	2,088,955	-	-	2,088,955
SPDR Bloomberg 1-3 Month T-Bill	308,381	308,381	-	-	308,381
Total Equity Mutual Funds	49,659,725	43,784,704	-	5,875,021	49,659,725
Life Insurance/Annuities	1,844,653	-	-	1,844,653	1,844,653
Raider Village Investment	1,580,778	-	-	1,580,778	1,580,778
Cash and Equivalents	1,203,346	1,203,346	-	-	1,203,346
Total Investments	\$ 68,141,263	\$ 44,988,050	\$ 13,852,761	\$ 9,300,452	\$ 68,141,263

The Foundation has the following recurring fair value measurements as of June 30, 2023:

<u>Investment Type</u>	Fair Value Hierarchy				
U.S. Government and Federally	Fair Value	Level 1	Level 2	Level 3	Total
Guaranteed Bonds:					
U.S. Government Obligations	\$ 1,021,200	\$ -	\$ 1,021,200	\$ -	\$ 1,021,200
Federal National Mortgage Assoc.	56,718	-	56,718	-	56,718
Federal Home Loan Mortgage Corp	1,278,042	-	1,278,042	-	1,278,042
Federal Home Loan Bank	1,181,414	-	1,181,414	-	1,181,414
Corporate Bonds	9,166,954	-	9,166,954	-	9,166,954
Total U.S. Government and Bonds	12,704,328	-	12,704,328	-	12,704,328
Equity Mutual Funds:					
Alternative Investments	5,620,078	-	-	5,620,078	5,620,078
Equities	31,685,645	31,685,645	-	-	31,685,645
Vanguard	457,099	457,099	-	-	457,099
Ishares Core S&P MID CAP	4,675,524	4,675,524	-	-	4,675,524
Ishares TR Russell 2000	1,792,174	1,792,174	-	-	1,792,174
Total Equity Mutual Funds	44,230,520	38,610,442	-	5,620,078	44,230,520
Life Insurance/Annuities	1,824,090	-	-	1,824,090	1,824,090
Cash and Equivalents	2,065,173	2,065,173	-	-	2,065,173
Total Investments	\$ 60,824,111	\$ 40,675,615	\$ 12,704,328	\$ 7,444,168	\$ 60,824,111

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS**

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NOTE 3. PLEDGE RECEIVABLE

The Foundation has a major gifts campaign to assist the College in seeking partnerships and investment opportunities to help build a re-engineered launch pad for current students and generations to come. Pledge receivables are due to be collected as follows at June 30:

	2024	2023
Gross amounts due in		
One year	\$ 22,524	\$ 55,342
Two to five years	9,430	42,361
Allowance for doubtful accounts	-	(25,500)
Total pledge receivables	\$ 31,954	\$ 72,203

NOTE 4. CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2024 is shown as follows:

	Balance June 30, 2023	Additions	Deletions	Balance June 30, 2024
Capital assets, not being depreciated				
Land	\$ 12,830	\$ -	\$ -	\$ 12,830
Capital assets, being depreciated				
Total capital assets being depreciated	-	-	-	-
Accumulated depreciation	-	-	-	-
Total capital assets being depreciated, net	-	-	-	-
Total capital assets, net	\$ 12,830	\$ -	\$ -	\$ 12,830

Capital assets activity for the year ended June 30, 2023 is shown as follows:

	Balance June 30, 2022	Additions	Deletions	Balance June 30, 2023
Capital assets, not being depreciated				
Land	\$ 12,830	\$ -	\$ -	\$ 12,830
Capital assets, being depreciated				
Total capital assets being depreciated	-	-	-	-
Accumulated depreciation	-	-	-	-
Total capital assets being depreciated, net	-	-	-	-
Total capital assets, net	\$ 12,830	\$ -	\$ -	\$ 12,830

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS**

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NOTE 5. RELATIONSHIP WITH THE COLLEGE

The Foundation made contributions and payments to the College for the following purposes as of June 30:

	2024	2023
Scholarships and waivers	\$ 674,608	\$ 724,621
Gifts and contributions	1,804,757	2,159,333
	\$ 2,479,365	\$ 2,883,954

Of the amounts above, the Foundation had an outstanding balance payable to the College of \$750 and \$43,849 for the years ended June 30, 2024 and 2023, respectively. The Foundation had an outstanding receivable from the College in the amount of \$1,013 and \$2,334 for the years ended June 30, 2024 and 2023, respectively. The above related-party transactions are not necessarily indicative of the terms and amounts that would have been incurred had a comparable transaction been entered into with independent parties.

NOTE 6. RESTRICTED NET POSITION

Expendable restricted net position is restricted for scholarships or other similar purposes and totaled \$28,425,878 and \$21,037,346 for the years ended June 30, 2024 and 2023, respectively.

Nonexpendable restricted net position (endowments) is donor-directed contributions restricted in perpetuity for scholarships, program instruction, the Arts Center, and other similar purposes. Nonexpendable restricted net position totaled \$39,092,356 and \$38,524,737 for the years ended June 30, 2024 and 2023, respectively.

The Board of Directors of the Foundation has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund, absent donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as nonexpendable restricted net position: (a) the original value of the gift donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The Foundation has adopted investment and spending policies for endowment assets that attempt to protect the principal of the fund, provide consistent long-term income returns and protect the Foundation against long-term inflation trends. To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Foundation limits spending on endowments to a maximum of 4% of the average of the three most recent prior year-end endowment fund balances provided net earnings are available.

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS**

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NOTE 7. RENTAL INCOME

The Foundation owned rights to broadband waves which are leased to a telecommunication entity. The initial five-year lease agreement became effective October 2, 2006, and has five automatic additional five-year renewals, for a maximum of 30 years, unless the telecommunication entity notifies the Foundation in writing at least six months prior to the end of any renewal term that it declines to renew the agreement. The Foundation has not recognized the broadband waves as an asset since there was no cost incurred by the Foundation for its rights. Rental income earned by the Foundation for the years ended June 30, 2024 and 2023 under this rental agreement totaled \$31,500 and \$38,500, respectively.

The Foundation and the College sold the broadband licenses to an unrelated party on April 23, 2024 for a total of \$1,750,000. The College gave the proceeds from the sale of their broadband license totaling \$880,000 to the Foundation.

NOTE 8. NATURAL CLASSIFICATION OF EXPENSES

The expenses recognized by the Foundation in the statement of revenues, expenses and changes in net assets are classified based on function, that is, the purpose for which they are incurred. The Foundation's expenses on a natural classification basis are as follows as of June 30:

	2024	2023
Accounting and auditing	\$ 19,000	\$ 16,750
Advertising	315	273
Bank fees	5,237	1,137
Food and beverage	33,827	34,264
Gifts and contributions to College	1,804,757	2,159,333
Gifts, prizes and awards	1,185	925
Insurance	4,479	4,653
Internal support services	299,520	288,000
Investment management fee	272,225	252,665
Miscellaneous supplies	8,117	3,677
Printing and distribution	440	375
Professional development fees	87,626	72,678
Repairs and maintenance	1,000	1,261
Scholarships	674,608	724,621
Taxes and licenses	180	185
Travel	1,568	-
	\$ 3,214,084	\$ 3,560,797

**NORTHWEST FLORIDA STATE COLLEGE FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS**

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NOTE 9. RAIDER VILLAGE INVESTMENT

During August 2023, the Foundation entered into a participation agreement that establishes the Foundation as a participant in the Loan with Community Bank to finance the construction of Raider Village in an amount not to exceed \$5,358,484.00 and with a final maturity date no later than August 4, 2030. As of June 30, 2024, the Foundation has provided draw payments to Community Bank totaling \$1,580,778.

The Foundation earns interest of 6.55% per annum in months 1-24 and 6.80% per annum in months 25-84. Interest income earned by the Foundation for the year ended June 30, 2024 totaled \$3,405.

NOTE 10. SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events through November xxxx, 2024 which is the date the financial statements were available to be issued, for events requiring recording or disclosure in the financial statements for the year ended June 30, 2024.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

Board of Directors
Northwest Florida State College Foundation, Inc.
Niceville, Florida

We have audited in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of (the "Foundation"), a direct support organization and component unit of the Northwest Florida State College, as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements, and have issued our report thereon dated November xxxx, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

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Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bradenton, Florida
November xxx, 2024